

To: TAEP ECIC CommitteeFrom: Don Grauer, EDRRe: Call for sessions and workshops, ECIC Conference 2013Date: 8/13/2013

Dear ECIC Conference Committee,

We are writing to express our interest in hosting a session at the Environmental Challenges and Innovations Conference on October 17th, 2013. Fall 2013 is an exciting time as revisions are being made to the ASTM E 1527-05 Phase I standard. The new standard, ASTM E 1527-13, is expected sometime Q4, 2013. This update is critical to both those environmental professionals performing Phase Is and those who retain the services of Phase I professionals. This topic is our preferred submittal to ECIC.

There are also changing technologies that continue to have a deep impact on the speed, quality and effectiveness of Property Assessments. There are new trends in digital content, applications and devices that impact how Environmental Professionals will do their work in the future. Examples include mobile, information access, workflow and communications trends that Environmental Professionals can harness to improve your business.

The topics we would like to submit for consideration as part of the sessions and workshop agenda are:

- How EPs are preparing for ASTM 1527-13
- Vapor Encroachment and Phase Is
- How technology is revolutionizing prop due diligence

The session(s) will be panel format. EDR will host and moderate the session. We will be joined by a panel of Texas Environmental Professionals that are subject matter experts. The panelists will be most likely be Houston based. Our objective is to have three to four panelists who are subject matter experts on the topic. We have not yet assembled the panels yet, but can do so quickly and easily as we have hundreds of relationships in Texas.

I would like to note that EDR hosts sessions similar to this nationwide. We hosted 13 cities this past fall and winter (http://edrnet.com/events--resources/due-diligence-at-dawn-event). I personally presented at each city and the content is very applicable to Environmental Professionals. Our goal is to replicate this format at the ECIC conference.

We thank you for your consideration.

Sincerely, Don Grauer Environmental Data Resources, Inc. 800.282.2979 / dgrauer@edrnet.com